

Local Market Update for May 2020

Report provided by the San Francisco Association of REALTORS®



SAN FRANCISCO
ASSOCIATION of REALTORS®

SF District 7

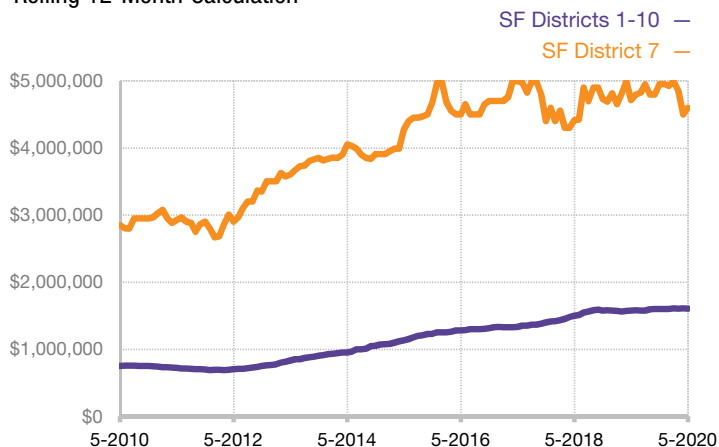
Single Family	May			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 5-2019	Thru 5-2020	Percent Change
New Listings	12	10	- 16.7%	62	51	- 17.7%
Pending Sales	11	3	- 72.7%	49	25	- 49.0%
Sold Listings	15	2	- 86.7%	48	26	- 45.8%
Median Sales Price*	\$4,150,000	\$2,376,925	- 42.7%	\$4,820,500	\$4,500,000	- 6.6%
Average Sales Price*	\$4,489,733	\$2,376,925	- 47.1%	\$5,881,177	\$6,055,637	+ 3.0%
Days on Market	43	13	- 69.8%	46	33	- 28.3%
Active Listings	34	45	+ 32.4%	--	--	--
% of Properties Sold Over List Price	33.3%	0.0%	- 100.0%	27.1%	3.8%	- 86.0%
Percent of List Price Received*	102.7%	97.3%	- 5.3%	100.1%	94.9%	- 5.2%
Months Supply	4.0	6.9	+ 72.5%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Condo/TIC/Coop	May			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 5-2019	Thru 5-2020	Percent Change
New Listings	30	43	+ 43.3%	164	154	- 6.1%
Pending Sales	33	23	- 30.3%	141	86	- 39.0%
Sold Listings	26	13	- 50.0%	128	85	- 33.6%
Median Sales Price*	\$2,125,000	\$1,495,000	- 29.6%	\$1,545,500	\$1,625,000	+ 5.1%
Average Sales Price*	\$2,216,534	\$1,531,224	- 30.9%	\$1,811,778	\$1,743,241	- 3.8%
Days on Market	33	34	+ 3.0%	35	33	- 5.7%
Active Listings	58	79	+ 36.2%	--	--	--
% of Properties Sold Over List Price	53.8%	23.1%	- 57.1%	50.0%	43.5%	- 13.0%
Percent of List Price Received*	104.8%	99.4%	- 5.2%	104.4%	102.5%	- 1.8%
Months Supply	2.4	3.5	+ 45.8%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Condo/TIC/Coop
Rolling 12-Month Calculation

