

Local Market Update for May 2020

Report provided by the San Francisco Association of REALTORS®



SAN FRANCISCO
ASSOCIATION of REALTORS®

7A Marina

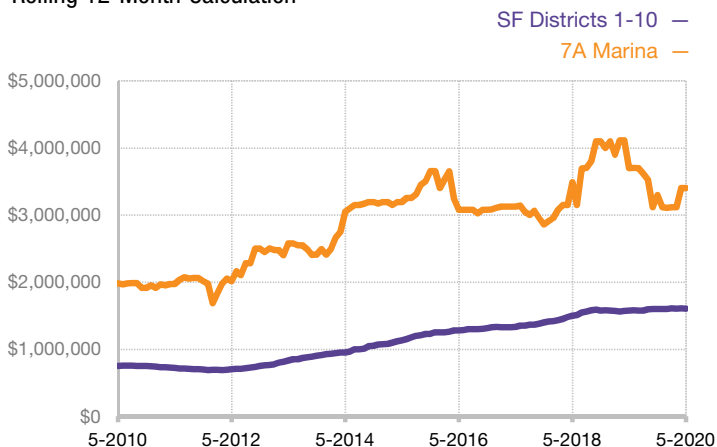
Single Family	May			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 5-2019	Thru 5-2020	Percent Change
New Listings	2	4	+ 100.0%	12	15	+ 25.0%
Pending Sales	4	2	- 50.0%	11	5	- 54.5%
Sold Listings	4	2	- 50.0%	10	6	- 40.0%
Median Sales Price*	\$3,210,000	\$2,376,925	- 26.0%	\$3,347,500	\$3,600,000	+ 7.5%
Average Sales Price*	\$3,330,000	\$2,376,925	- 28.6%	\$3,631,000	\$3,271,475	- 9.9%
Days on Market	5	13	+ 160.0%	34	26	- 23.5%
Active Listings	8	13	+ 62.5%	--	--	--
% of Properties Sold Over List Price	50.0%	0.0%	- 100.0%	30.0%	0.0%	- 100.0%
Percent of List Price Received*	112.6%	97.3%	- 13.6%	103.1%	96.1%	- 6.8%
Months Supply	3.8	6.2	+ 63.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Condo/TIC/Coop	May			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 5-2019	Thru 5-2020	Percent Change
New Listings	3	11	+ 266.7%	34	40	+ 17.6%
Pending Sales	8	6	- 25.0%	30	17	- 43.3%
Sold Listings	6	3	- 50.0%	28	16	- 42.9%
Median Sales Price*	\$1,882,500	\$1,485,000	- 21.1%	\$1,657,500	\$1,660,000	+ 0.2%
Average Sales Price*	\$1,749,167	\$1,653,333	- 5.5%	\$1,835,019	\$1,825,688	- 0.5%
Days on Market	34	38	+ 11.8%	35	35	0.0%
Active Listings	9	18	+ 100.0%	--	--	--
% of Properties Sold Over List Price	66.7%	0.0%	- 100.0%	57.1%	37.5%	- 34.3%
Percent of List Price Received*	105.2%	95.4%	- 9.3%	105.2%	102.2%	- 2.9%
Months Supply	1.9	4.2	+ 121.1%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family Rolling 12-Month Calculation



Median Sales Price – Condo/TIC/Coop Rolling 12-Month Calculation

