

Local Market Update for July 2020

Report provided by the San Francisco Association of REALTORS®



SAN FRANCISCO
ASSOCIATION of REALTORS®

6C Lower Pacific Heights

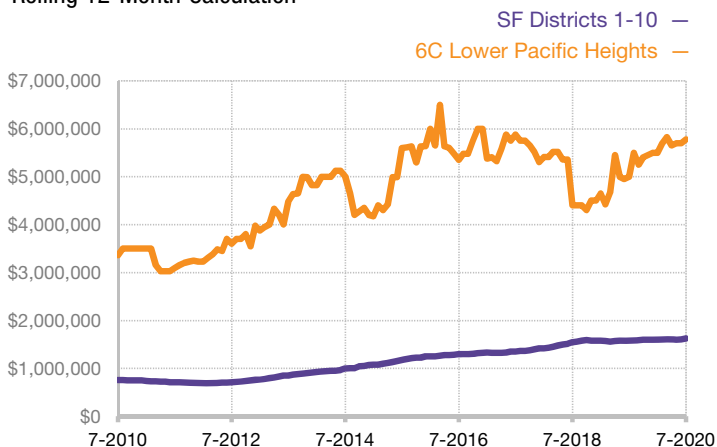
Single Family	July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	4	4	0.0%	36	29	- 19.4%
Pending Sales	2	1	- 50.0%	25	15	- 40.0%
Sold Listings	0	1	--	25	16	- 36.0%
Median Sales Price*	\$0	\$7,175,000	--	\$5,500,000	\$6,100,000	+ 10.9%
Average Sales Price*	\$0	\$7,175,000	--	\$7,452,640	\$7,829,938	+ 5.1%
Days on Market	0	8	--	52	15	- 71.2%
Active Listings	21	21	0.0%	--	--	--
% of Properties Sold Over List Price	0.0%	0.0%	--	28.0%	6.3%	- 77.5%
Percent of List Price Received*	0.0%	99.7%	--	98.6%	96.8%	- 1.8%
Months Supply	5.9	7.2	+ 22.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Condo/TIC/Coop	July			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 7-2019	Thru 7-2020	Percent Change
New Listings	20	27	+ 35.0%	138	144	+ 4.3%
Pending Sales	15	14	- 6.7%	111	85	- 23.4%
Sold Listings	10	18	+ 80.0%	104	86	- 17.3%
Median Sales Price*	\$1,157,000	\$1,652,500	+ 42.8%	\$1,425,000	\$1,625,000	+ 14.0%
Average Sales Price*	\$1,511,000	\$1,827,965	+ 21.0%	\$1,800,384	\$1,725,911	- 4.1%
Days on Market	31	29	- 6.5%	40	35	- 12.5%
Active Listings	42	69	+ 64.3%	--	--	--
% of Properties Sold Over List Price	70.0%	27.8%	- 60.3%	48.1%	38.4%	- 20.2%
Percent of List Price Received*	112.9%	99.7%	- 11.7%	104.0%	101.6%	- 2.3%
Months Supply	3.0	5.1	+ 70.0%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Condo/TIC/Coop
Rolling 12-Month Calculation

