

Local Market Update for May 2020

Report provided by the San Francisco Association of REALTORS®



SAN FRANCISCO
ASSOCIATION of REALTORS®

SF District 9

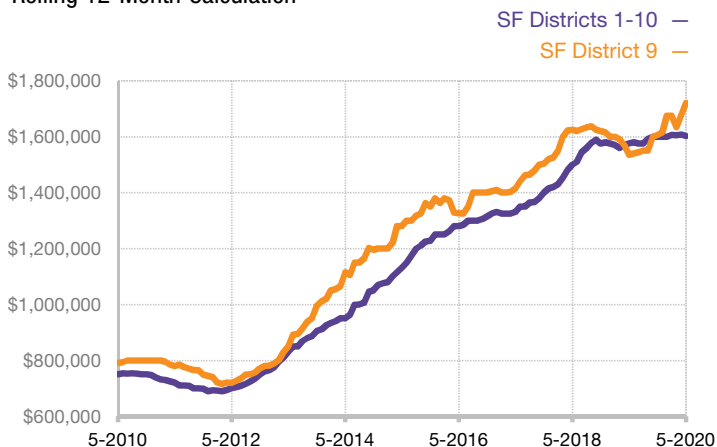
Single Family	May			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 5-2019	Thru 5-2020	Percent Change
New Listings	33	16	- 51.5%	134	88	- 34.3%
Pending Sales	26	17	- 34.6%	95	65	- 31.6%
Sold Listings	29	12	- 58.6%	89	58	- 34.8%
Median Sales Price*	\$1,500,000	\$1,795,000	+ 19.7%	\$1,510,000	\$1,677,500	+ 11.1%
Average Sales Price*	\$1,709,149	\$1,975,000	+ 15.6%	\$1,730,463	\$1,802,477	+ 4.2%
Days on Market	15	24	+ 60.0%	23	23	0.0%
Active Listings	65	55	- 15.4%	--	--	--
% of Properties Sold Over List Price	79.3%	58.3%	- 26.5%	74.2%	74.1%	- 0.1%
Percent of List Price Received*	118.5%	106.1%	- 10.5%	114.1%	110.6%	- 3.1%
Months Supply	3.4	3.3	- 2.9%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Condo/TIC/Coop	May			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 5-2019	Thru 5-2020	Percent Change
New Listings	134	141	+ 5.2%	655	612	- 6.6%
Pending Sales	124	47	- 62.1%	475	290	- 38.9%
Sold Listings	131	29	- 77.9%	443	268	- 39.5%
Median Sales Price*	\$1,185,000	\$920,000	- 22.4%	\$1,150,000	\$1,148,000	- 0.2%
Average Sales Price*	\$1,239,296	\$1,005,647	- 18.9%	\$1,285,991	\$1,251,072	- 2.7%
Days on Market	31	41	+ 32.3%	36	36	0.0%
Active Listings	258	351	+ 36.0%	--	--	--
% of Properties Sold Over List Price	46.6%	20.7%	- 55.6%	43.1%	35.1%	- 18.6%
Percent of List Price Received*	103.8%	99.4%	- 4.2%	102.8%	101.7%	- 1.1%
Months Supply	2.9	5.1	+ 75.9%	--	--	--

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Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Condo/TIC/Coop
Rolling 12-Month Calculation

